



LS RETAIL

A Proven End-to-End Retail Solution for Microsoft Dynamics NAV/AX

LS Retail is an end-to-end solution built on Microsoft Dynamics NAV/AX. This integrated solution delivers the functionality demanded by the busiest retailer without the need to build, manage and maintain multiple applications and interfaces. Created for both retail and hospitality, LS Retail's unique use of a single application handles everything from the POS, store operations, and the head office to advanced merchandising, procurement and financial accounting.

Merchandising and Replenishment

LS Retail includes merchandising and replenishment functionality to support retail managers in the efficient management of their operation. As one of the main building blocks that supports LS Retail, the allocation and replenishment features of this comprehensive merchandising solution will help you get the right product to the right place at the right time.

Open-to-Buy

The Open-to-Buy module allows retailers to control the capital invested in products during the sales cycle. It allows the retailer to plan purchases and make sure they match the demand for each period, while ensuring that the money invested in stock is within set limits.

Scalable in Size and Business

LS Retail is a vital tool for the management team at the head office, to control and maintain data common to all stores. This includes item, customer and vendor management as well as the management of special offers and loyalty programs.



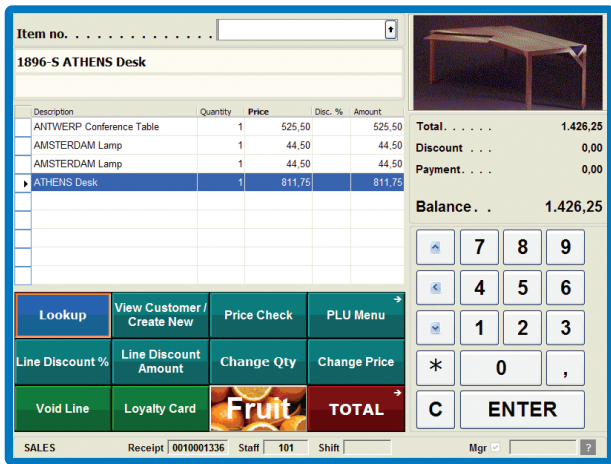
LS Retail provides reliable, real-time insight into critical aspects of your business, such as:

- Performance comparison by store
- Breakdown of sales according to time-periods
- Performance comparison by single employee or staff
- POS terminal comparison or simply POS terminals—with drill-downs over different periods
- User-defined alerts ensure that the management can act quickly and effectively, when required

Instant Store Performance Overview

LS Retail offers a number of options when it comes to viewing and analyzing sales data including:

- View the performance of individual stores or groups of stores
- View the performance of individual item categories and product groups
- Top List card shows top selling items, customers and transactions
- View Sales History based on different periods and sort by amount, quantity, discount amount or profit.
- The Hourly Sales Distribution report shows how stores perform during different periods of the day. View sales distribution based on POS, total income, number of customers, number of items, average amount, or average basket size.



Optimal Resilience—No Breakdowns

LS Retail POS is easy to use and has all the features needed for fast transactions and better customer experiences. It works online or offline, for optimal resilience, with the online benefits in place at all times.

Fewer Mistakes—Increased Efficiency

LS Retail can be used with both keyboard and touch screen equipment and offers features that make sales transactions easy to set up, manage, and process for any retail business. The system has integrated real-time accounting and powerful inventory control.

LS Retail POS includes:

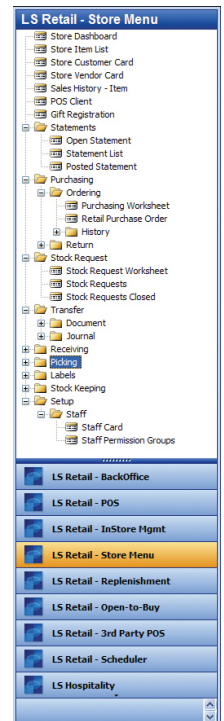
- Fully-configurable interface, which may be customized for each user
- Support for action control, cross-selling, up-selling and reminders
- Multiple (foreign) currencies
- Integrated credit, debit, check and gift card processing
- Display customer sales history
- Advanced search engine
- Advanced offer system:
 - Mix & match
 - Multi-offers
 - Line discount
 - Time controlled
- Style, color, size, collection
- Multiple payment methods per transaction
- Label system with printing capabilities for shelf labels, price tags and barcode labels

LS Retail InStore Management

LS Retail gives the store manager total control of activities within the store and manages the replication of data between the POS terminals, stores and head office.

LS Retail's InStore Systems functions include:

- Price Management functions such as multiple sales and tender types, discounting against product or item groups, Multibuy, Mix and Match, Buy One-Get One Free, and individual or group level Customer Item discounts
- Inventory Management that includes transfers, adjustments and write-offs, discrepancy management and stock taking via the POS or handheld computer
- Cash Management
- Barcode Label Printing
- Staff Management including a full suite of functions to manage allocations, timetabling and time and attendance capture
- Purchasing allows stores to manage their own purchases as an alternative to centralized purchasing functions



handPoint Retail

handPoint Retail, the handheld extension for LS Retail, provides the flexibility to send data wirelessly from a handheld device through RF (radio frequency) networks. It helps streamlining the efforts while counting stocks, returning orders to suppliers, recording incoming deliveries and even processing in & out transfers. The handPoint retail smart client technology also works when networks go down.

handPoint Retail is a complete handheld solution for in-store retail tasks, field sales and hospitality.

- Table ordering on a handheld device. Sends orders directly to kitchen and/or bar
- Accept Cash/Card payments at the table with a handheld device
- Send transactions wirelessly to LS Retail
- Take inventory with a handheld device



See why retailers like IKEA, Pizza Hut, Levi Strauss, Adidas, Puma and the 2004 Olympics use LS Retail.

Contact AVF Consulting today for a demonstration of LS Retail for Microsoft Dynamics NAV at 443-279-1022 or visit us online at: www.avfconsulting.com/lsretail.



Partner

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