



Microsoft® Dynamics – NAV Focus on....NACCRRRA

Case Study

Scenario

NACCRRRA, the National Association of Child Care Resource and Referral Agencies, is a non-profit organization with a national network of more than 850 child care resource and referral agencies located in every state and in most communities across the United States. Like so many other nonprofits, NACCRRRA needs to maximize all of its resources so that the utmost of every dollar can go its furthest to benefit the children. With such a large network, NACCRRRA has experienced major growth in short periods of time. It was during a significant growth phase that NACCRRRA first suspected their accounting software might not be as efficient or useful as it once was.

With an annual budget of \$32 million, NACCRRRA was using a software solution that was unable to keep up with the changes and growth they were experiencing. NACCRRRA needed a software system flexible enough to include new programs and diverse enough to monitor different fiscal years at once. They were using a DOS based Grants Management Accounting System which they found difficult to integrate with data from other systems. It was apparent they needed a change.

NACCRRRA began the search for a new accounting software solution by looking at software reviews in both *CPA Software News* and the *Journal of Accountancy*. They developed a top 10 list and then narrowed the choices down to two—American FundWare and Microsoft Dynamics-NAV (Navision). NACCRRRA then brought in an auditor to help confirm their final decision. The auditor watched demonstrations of both systems and confirmed that Microsoft Navision would best fit NACCRRRA's needs.

“...After weighing the pros and cons and seeing demonstrations of Microsoft Navision and FundWare, **the auditor agreed with our choice that Navision was the software that could meet not only our present needs, but our future needs as well,**” commented Don Valentine, NACCRRRA's director of finance and administration.

The implementation of Microsoft Navision at NACCRRRA was handled by AVF Consulting, a Mid-Atlantic based Microsoft Gold Certified partner. The implementation was completed in phases over a one year time period.

“The implementation went very smooth,” said Jeremy Fass, executive vice president of AVF Consulting. “Microsoft Navision fit the majority of NACCRRRA's needs, and we were able to further customize the software to maximize the overall efficiency. Microsoft Navision will also be able to keep up with the changes NACCRRRA makes in the future, which I know is a key priority for them.”

“With Microsoft Navision, we found a solution that provides a user-friendly screen and architecture that are manageable and flexible--and most of all, one that can grow with NACCRRRA.”

--Don Valentine, Director of Finance and Administration

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Results

- **Audit Time and Costs Reduced.** “Audit field work and costs have gone down substantially. What once took us four to five weeks, has been reduced to eight days, **saving NACCRRA \$10,000 to \$15,000 in auditor fees.** Audit findings have also gone down to zero as of 2004, and our organization’s audit risks are now very low after 17 years of existence!”
- **Faster End of Month Reporting.** “With Microsoft Navision, our **end of month reporting procedure takes less than half the time.** We are now able to be more proactive in our analysis, looking into the future and making changes before problems arise.”
- **Improved General Financial Reports.** “We can create financial reports for the Program Directors and Board of Directors on time and on a regular basis. Fewer questions are generated at the meetings because the **financial reports are thorough, organized and detailed.**”
- **Custom Audit Reports.** “Because it is so easy to access our data in Microsoft Navision, **we are able to produce custom reports for auditors in one sixth of the time** that it would have taken us in our previous system.”
- **Tracking Staff Allocation.** “Since implementing Microsoft Navision, we process our payroll in-house. **The integrated staff allocation module allows us to easily track, review and plan our staffing needs.**”
- **Faster Check Printing.** “We typically print 800 to 1,000 subsidy checks on a monthly basis. This process is now integrated with Microsoft Navision, saving the staff two to three days per month.”
- **Membership Revenue Tracking.** “We use Microsoft Navision to track our recurring membership revenues for 200 to 300 members; **this saves time, allowing our team to focus on more strategic projects.**”

About AVF Consulting

As one of the Mid-Atlantic's leading information technology firms, AVF Consulting has been a reseller of Microsoft Navision since 1996. The firm offers a unique blend of products and services, including fully integrated ERP solutions and technology consultation. AVF's hands-on approach ensures that every engagement receives the highest level of customer service and that each customer receives the individual attention they deserve.

The firm's professional staff provides a complete range of software and services to clientele. Whether clients need a comprehensive, enterprise wide business management solution or assistance with the design, implementation, and maintenance of their information technology infrastructure, AVF Consulting has the products and the professionals to handle the most challenging demands.