



AVF consulting



Feed and Flourish

It's one thing to provide you with a solution that serves your needs today.

But it's a whole different game when you factor in the future.

Building long-term relationships lets us ensure your success today and tomorrow.

AVF Consulting

WHO WE ARE -

AVF Consulting, Inc. is a full-service, Microsoft Gold Certified partner providing ERP, financial management applications and IT solutions. AVF has offered business solutions since 1986 and has developed a reputation for delivering superior customer service.

AVF has spent the past two decades building a successful track record, one client at a time. Our distinct approach ensures that every engagement receives the highest level of customer service and that you get the individual attention you deserve. With several hundred successful installations behind us, AVF is prepared to be your personal guide through the information technology selection and implementation process.

WHAT WE DO -

As an award winning, Gold Certified partner, our dedication to Microsoft's technology has enabled AVF to successfully deploy business solutions for hundreds of clients.

AVF specializes in Microsoft technology, specifically:

- Microsoft Dynamics
- Microsoft .NET Development
- Microsoft IT Services

AVF provides ERP, financial management applications and IT solutions for multiple industries including:

- Retail Distribution and Point-of-Sale
- Wholesale Distribution
- Not-for-Profit
- Public & Private Education, K-12
- Service
- Manufacturing

Leric Franco

Business Analyst
Habitat for Humanity

"AVF Consulting has enabled Habitat for Humanity to optimize Microsoft Dynamics worldwide. Their deep product knowledge and experience working with Not-for-Profits make them the ideal partner for us."

Agile Software for the Uncompromising Business



Mix and Match

Because we understand your business may be different, we are able to deliver tailored solutions that address your unique needs and concerns.

MICROSOFT DYNAMICS

The success of your company is directly related to the success of the people who work for you. Microsoft Dynamics is a line of integrated, adaptable business management solutions that enable your team to make important business decisions with greater confidence. Microsoft Dynamics' familiar user interface and tight integration with Microsoft Office eases adoption and reduces the risks inherent with implementing a new solution.

Functional. Choose from a wide array of functionality to automate and streamline your financial, customer relationship, and supply chain processes to help drive success, including:

- Financial Management
- Fund Accounting & Fundraising
- Supply Chain Management
- Retail Point-of-Sale (POS)
- Customer Relationship Management

Easy to use. Microsoft Dynamics is both easy to use and simple to maintain. Because its interface mirrors that of familiar Microsoft Office applications, it requires little training and gives employees simultaneous access to data from a single screen. You can streamline workflow by allowing employees, customers, vendors, and business partners to interact with your system through personalized Web portals. Or you can take advantage of XML and XBRL to communicate with other entities across different technologies.

Flexible. Because Microsoft Dynamics allows extensive customizations from within an integrated development environment, you can make immediate changes to respond more efficiently to customers and new business opportunities—without disrupting everyday operations. The solution also integrates with any business intelligence tool on the market for added reporting flexibility.

With Microsoft Dynamics in hand, people in every key position in your organization—forecasters and analysts, sales and marketing, customer service and warehouse personnel—can contribute to the success of your company.

Barry Kozlowski

Manager
Alko Distributors

“Having an integrated POS and robust accounting system is vital for our business. AVF's expert knowledge of Microsoft Dynamics and LS Retail made our implementation a success.”



Tailored Integrated Solutions

MICROSOFT .NET CUSTOM SOLUTIONS

Our developers use the latest Microsoft technology to develop custom solutions that integrate with Microsoft Dynamics. AVF can develop stand alone products or products that integrate with your existing software. Our custom solutions include:

- Internet portals for procurement, time entry, expense entry, and budget management
- Hand-held Data Collection Solutions for Warehouse Management, Point-of-Sale and Field Sales
- EDI and XML Data Interchange
- E-commerce Solutions
- Real-time Electronic Payment Processing Software

We utilize the latest Microsoft technology to develop unparalleled integration between systems, which results in lower cost of ownership and increased client satisfaction.

Bill Hutton

President
Titan Steel

“As an international steel distributor, having a solid technology structure with reliable communications is vital for our global operations. We trusted AVF to rebuild, architect and implement our entire infrastructure when we expanded our headquarters.”

TECHNOLOGY SOLUTIONS

AVF Consulting's team of MCSEs builds, installs, and supports IT solutions that are specifically designed to meet your most challenging requirements. From the initial consultation to custom production and integration, our IT professionals are equipped to service all of your needs.

Network Infrastructure:

- Active Directory and Identity Management
- Terminal Server
- Systems Management
- Software Installation and Configuration
- Maintenance and Upgrades
- Software Licensing

Servers:

- Microsoft SQL Server
- Microsoft Exchange Server
- Microsoft ISA Server

Security:

- Infrastructure Security
- Firewall and Anti-virus Solutions
- VPN, G/On and Remote Access
- Backup and Disaster Recovery

Microsoft Productivity Solutions:

- Windows Mobile Technology
- Desktop and Server Deployment
- Portals and Content Management
- Microsoft Office

Bridging the Technology Gap

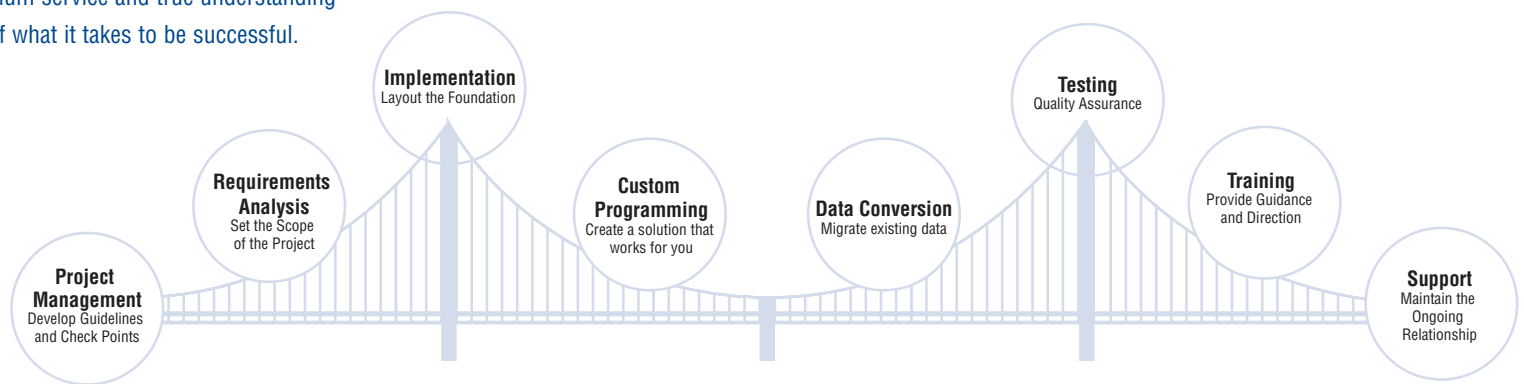


Live and Learn

We don't just know your business—we've lived your business. And that kind of practical experience allows for optimum service and true understanding of what it takes to be successful.

HOW WE DO BUSINESS – PROVING THERE'S A SYSTEM TO SUCCESS

AVF's System For Success includes a proven methodology for systems design, implementation, training, and support. Building a solid technology framework is a challenge for any organization. While using world-class, state-of-the-art products can increase your chances of success, our experience has proven that proper vision and execution is just as important as product selection. The key to creating a successful technology framework hinges on having a complete understanding of your business environment.



John Zook
Technology Director
Owen J. Roberts School District

"Microsoft Dynamics was an easy choice for us because it is a Microsoft product used by tens of thousands of finance professionals worldwide. It easily connects with our other applications and web portals, greatly simplifying our reporting and data mining processes."

At the onset of your project, AVF meets with your team to understand your business processes, infrastructure and goals, so that we can provide your organization with a successful plan. Our team consists of experienced and certified consultants, developers and technicians who work collectively to suggest the best solution to meet your needs.

When purchasing a new business management solution, it is not enough to simply select the best product for your organization. A successful implementation hinges on selecting the right partner. A partner that delivers value through a combination of experience and technical mastery. A partner you can trust. A partner like AVF.



Proving there's a system to success.

www.avfconsulting.com

1220-C East Joppa Road
Suite 514
Baltimore, MD 21286

Phone 410-296-5100

Fax 410-296-5330

E-mail info@avfconsulting.com

Microsoft®
GOLD CERTIFIED

Partner